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Green Tech Company

YesBAT



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Source: [LimeBike: How it works](#)

EVEN BATTERIES DIE



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**Critical supply
chain transparency
issues**

**Collection and
recycling rate**



**THE BATTERY
CRISIS**

**Battery Passport
regulation coming
2027**

A photograph of three farmers, two men and one woman, working in a rice field. They are crouching and planting young rice seedlings into the soil. The woman on the left is wearing a green and blue patterned sari. The man in the center is wearing a green t-shirt and a striped dhoti. The man on the right is wearing a blue shirt and a striped dhoti. The background shows a vast green field under a clear sky.

CRITICAL

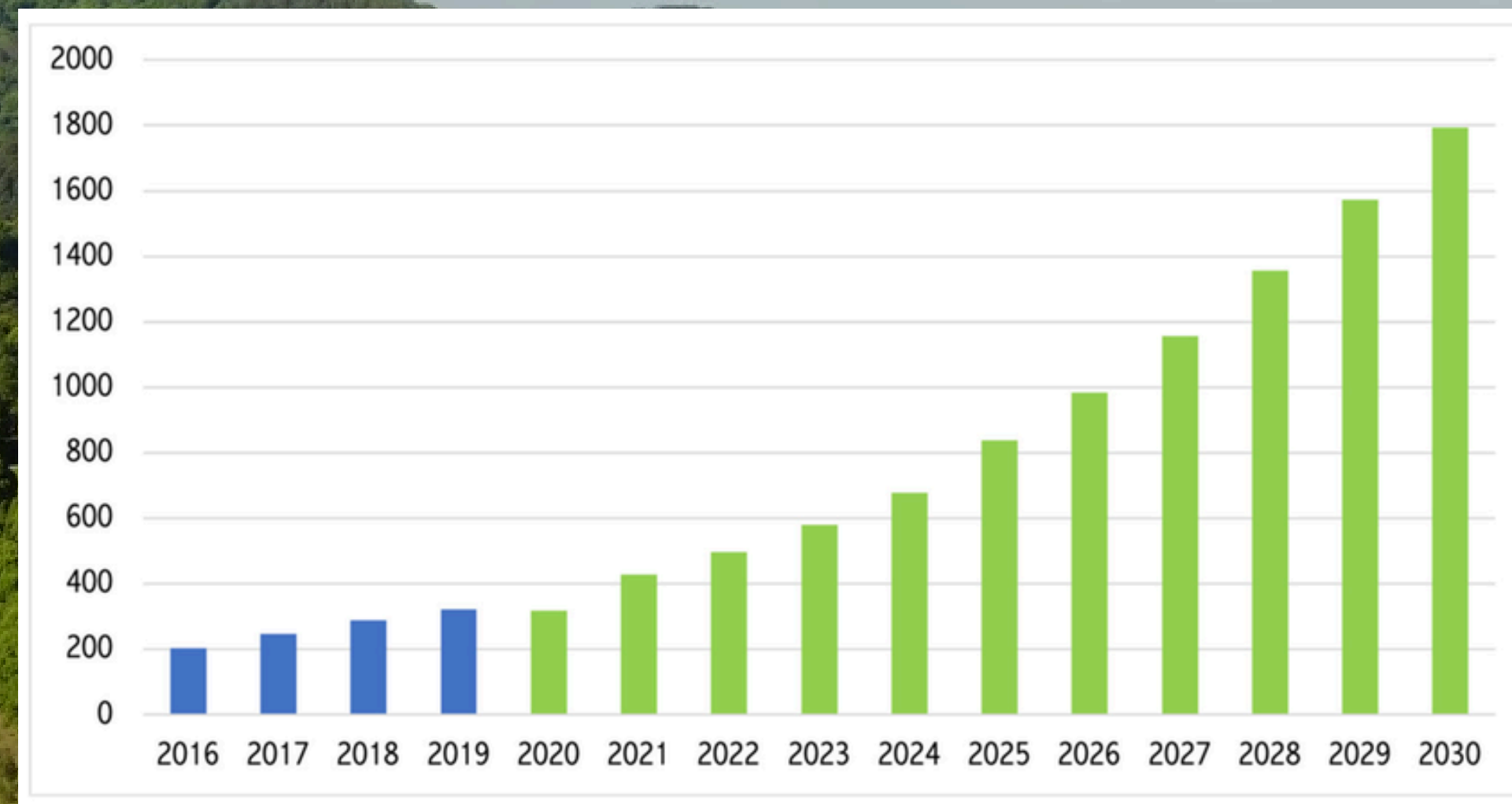
supply chain
transparency issues

UNITED FOR

A

GREENER PLANET

A modest forecast of lithium demand (in Kt of lithium carbonate equivalent) through 2030 in the absence of the IEA's sustainable development scenario. Demand is largely driven by electric-vehicle battery use



Think YesBat

Protect Nature,
Protect Our
Future

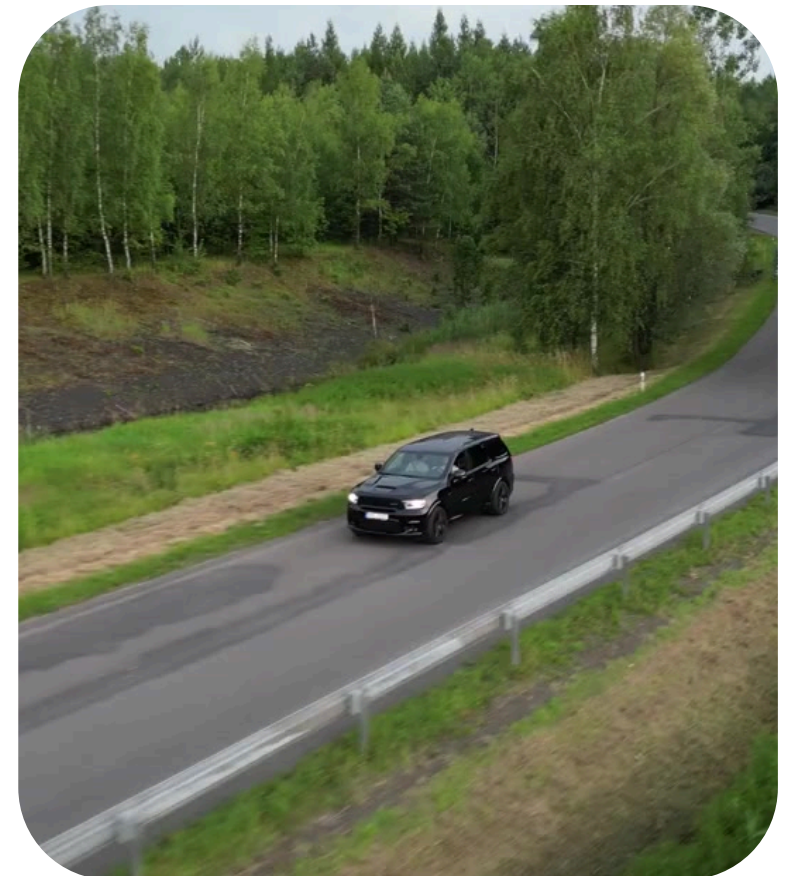
LOW COLLECTION RATES

Only 40-45% vs 65% of the EU
target

ABC News



Incorrect waste disposal puts tip workers
as lithium-ion batteries start fires - ABC





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СПОРТ



BREAKING NEWS

BATTERY PASSPORT REGULATION COMING 2027

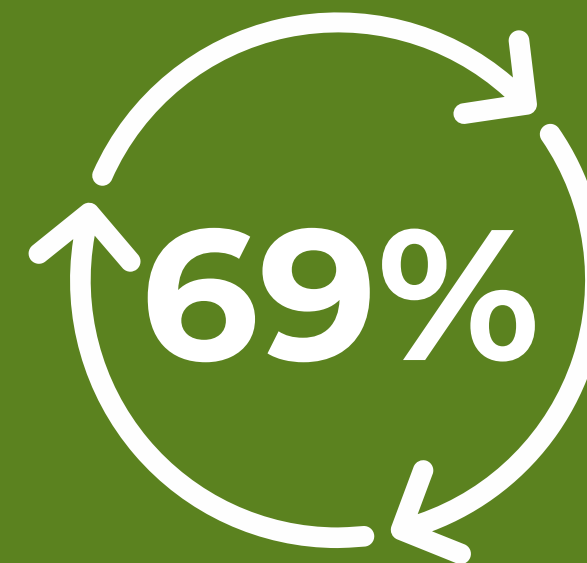


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Cost saving for battery industry

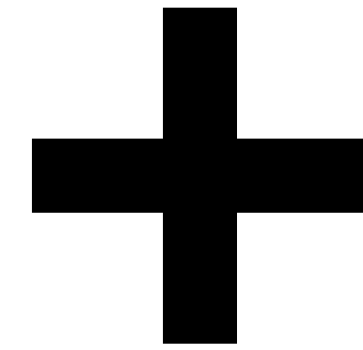


using
circular
business
models





Our Team



Nicole Cirocco
Economics &
Management Student



Elena De Luca
Mechanical Engineer



Paloma Dottori
Sustainability Marketing &
Communications



Federica Laudi
Environmental Engineer



Davide Ricci
Material Engineer



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Battery Management platform + Marketplace for End-of-Life sustainability

Monitoring

Machine learning
predicts battery
health and end-of-life

Circular Marketplace

Connect recyclers,
refurbishers, and
buyers in local
ecosystem

Compliance ready

Built-in Battery Passport
and sustainability
metrics



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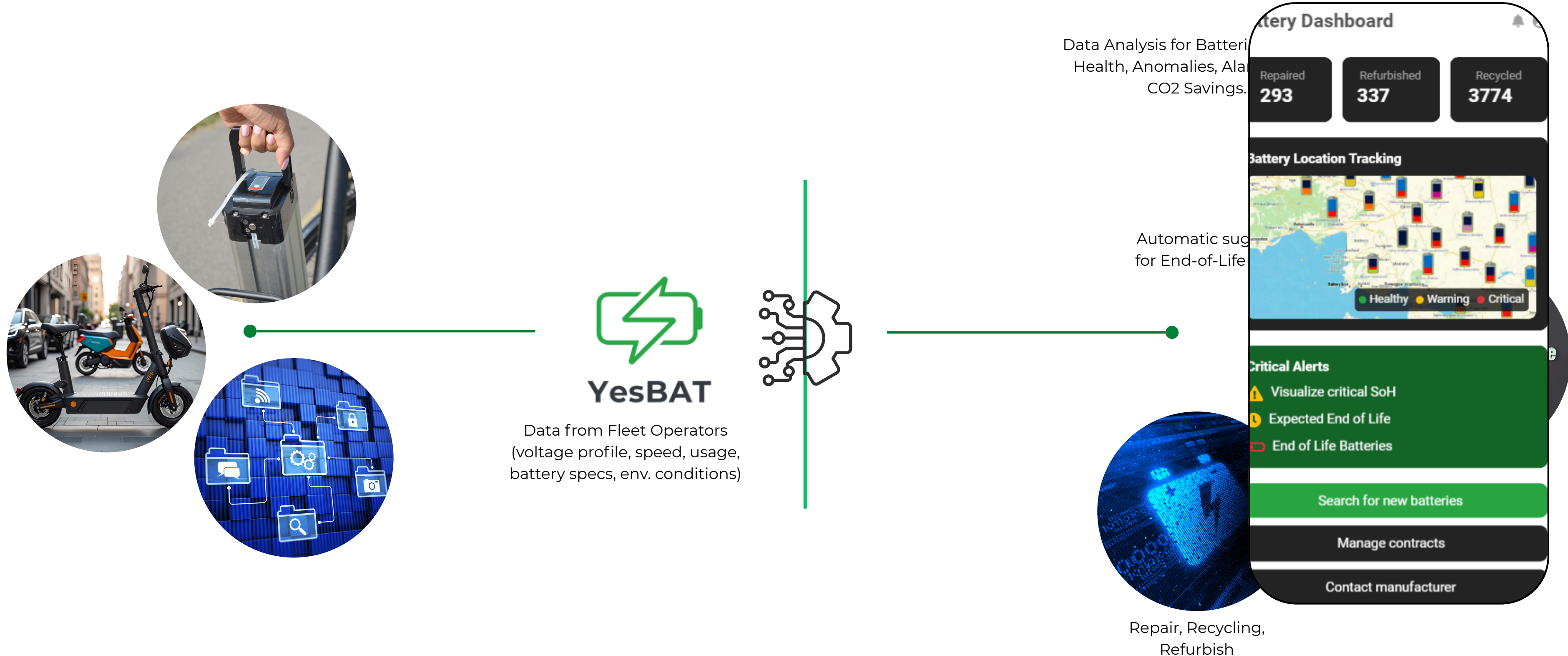
How it works?

YesBAT takes datas from Fleet Operators
(voltage profile, speed usage, battery specs, env.
conditions)

Know More

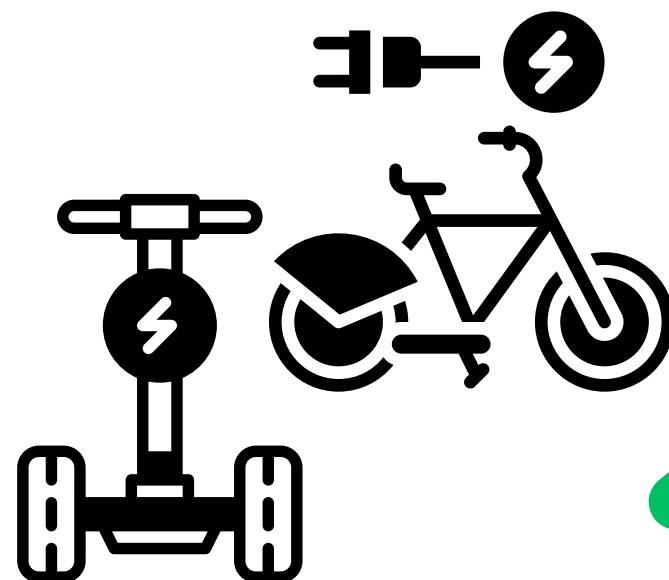


How it works?

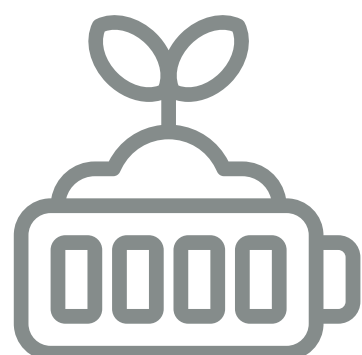


How it works?

Fleet Operators

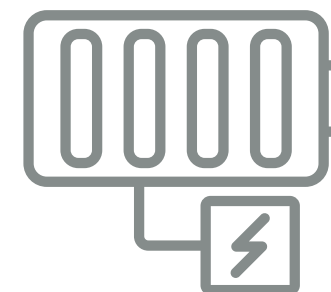
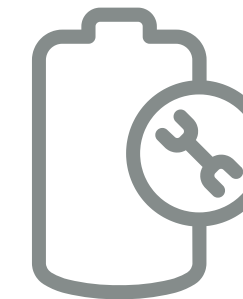


Other applications



MarketPlace

Local actors prioritized for more sustainable solutions



Buy and sell batteries with verified health data and compliance documentation.

Buy **Sell**

Battery Marketplace

Battery to Sell

Battery Type

Light Mobility (LMT)

Condition

Excellent (90%+ SoH)

Price (€)

Enter price

Suggested price range: €120-€150

Compliance Checklist

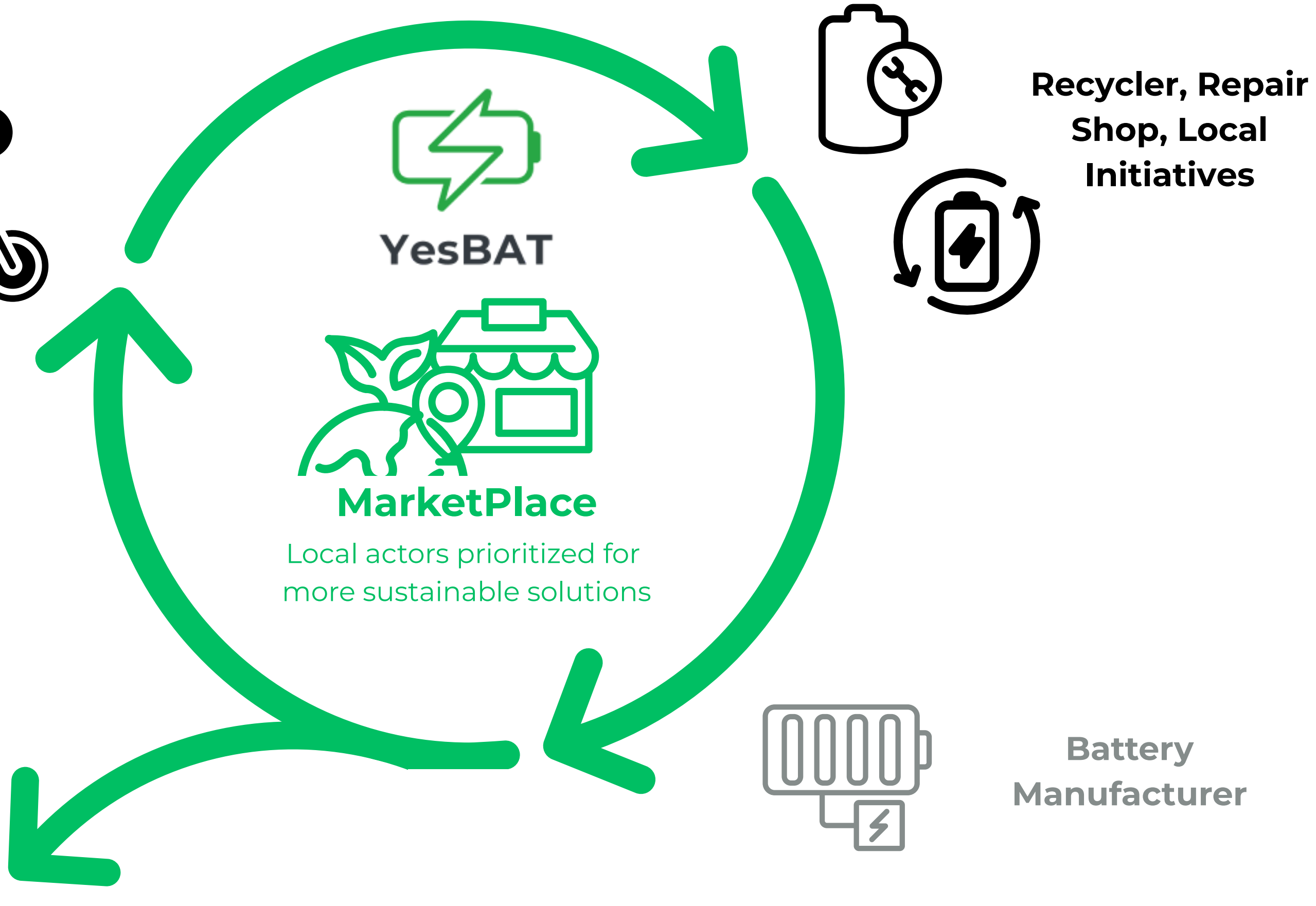
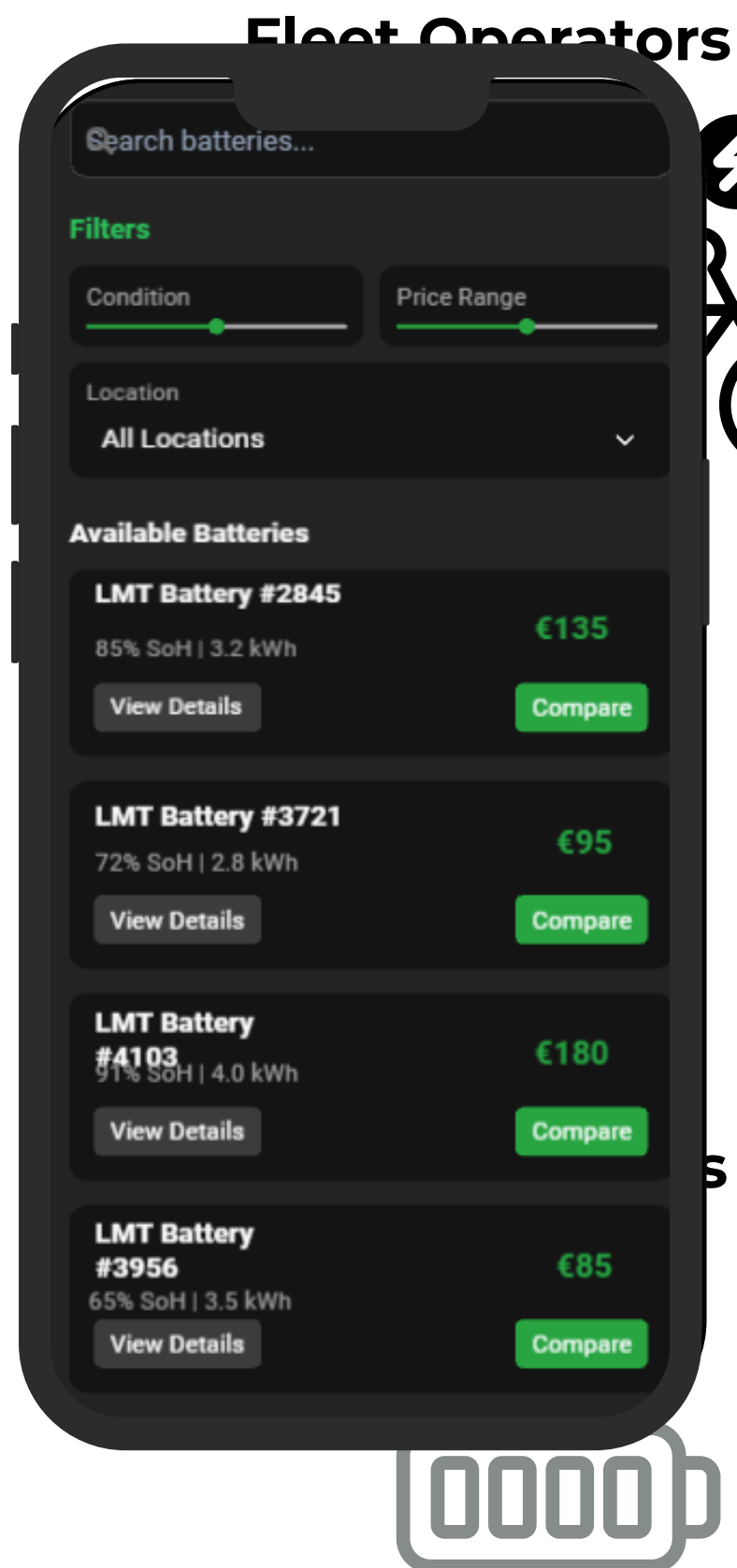
- ☐ Battery passport available
- ☐ SoH certification
- ☐ Warranty documentation

Preview Listing



YesBAT

How it works?

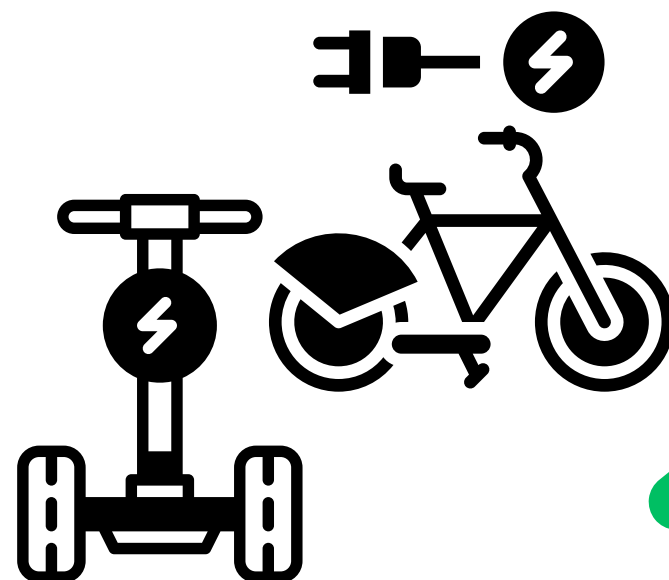




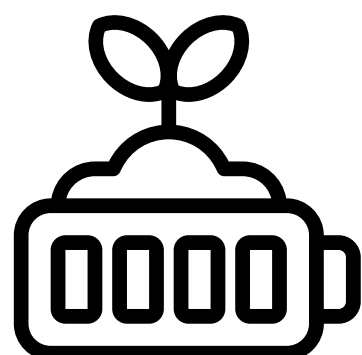
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How it works?

Fleet Operators



Other applications

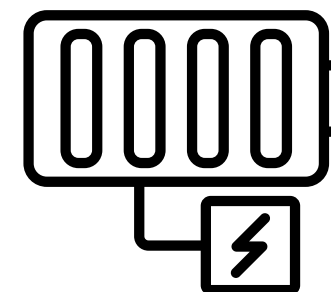


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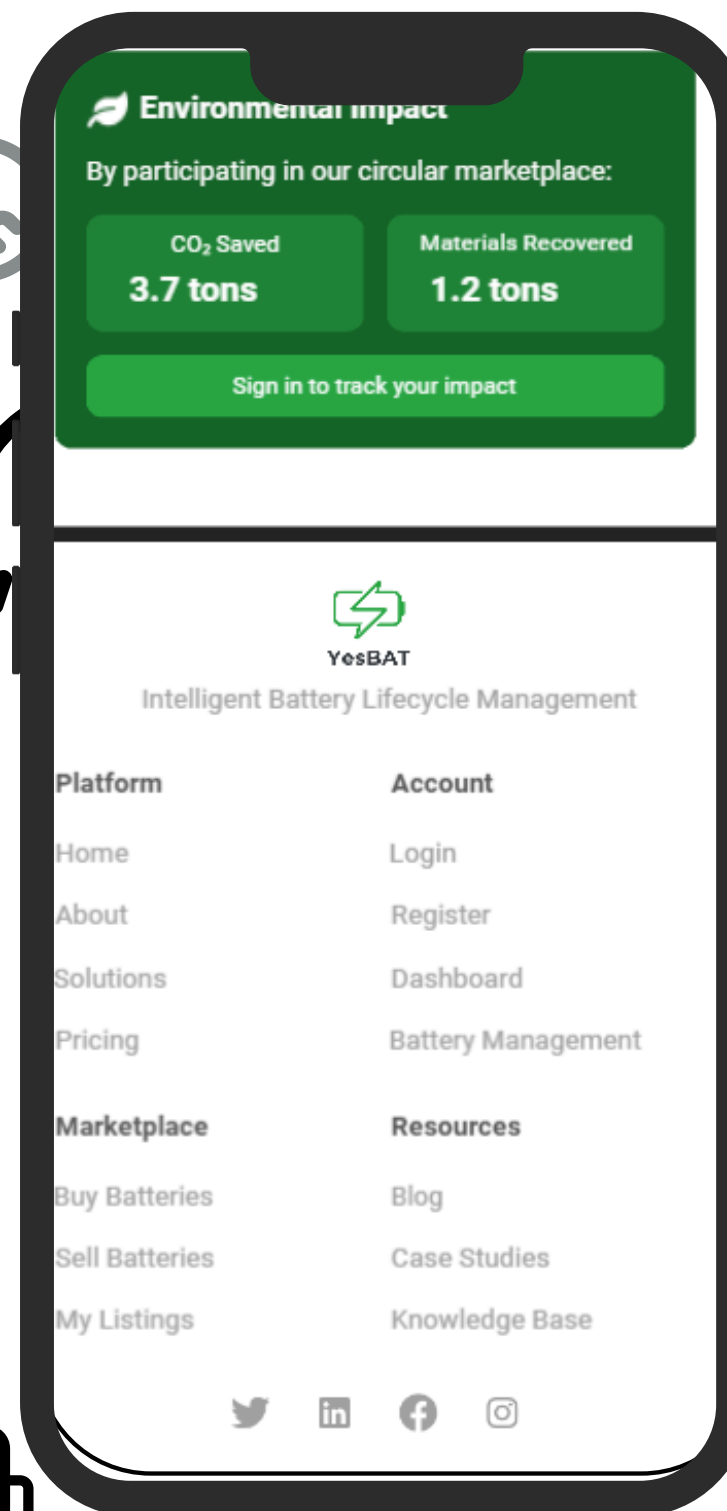


MarketPlace

Local actors prioritized for more sustainable solutions

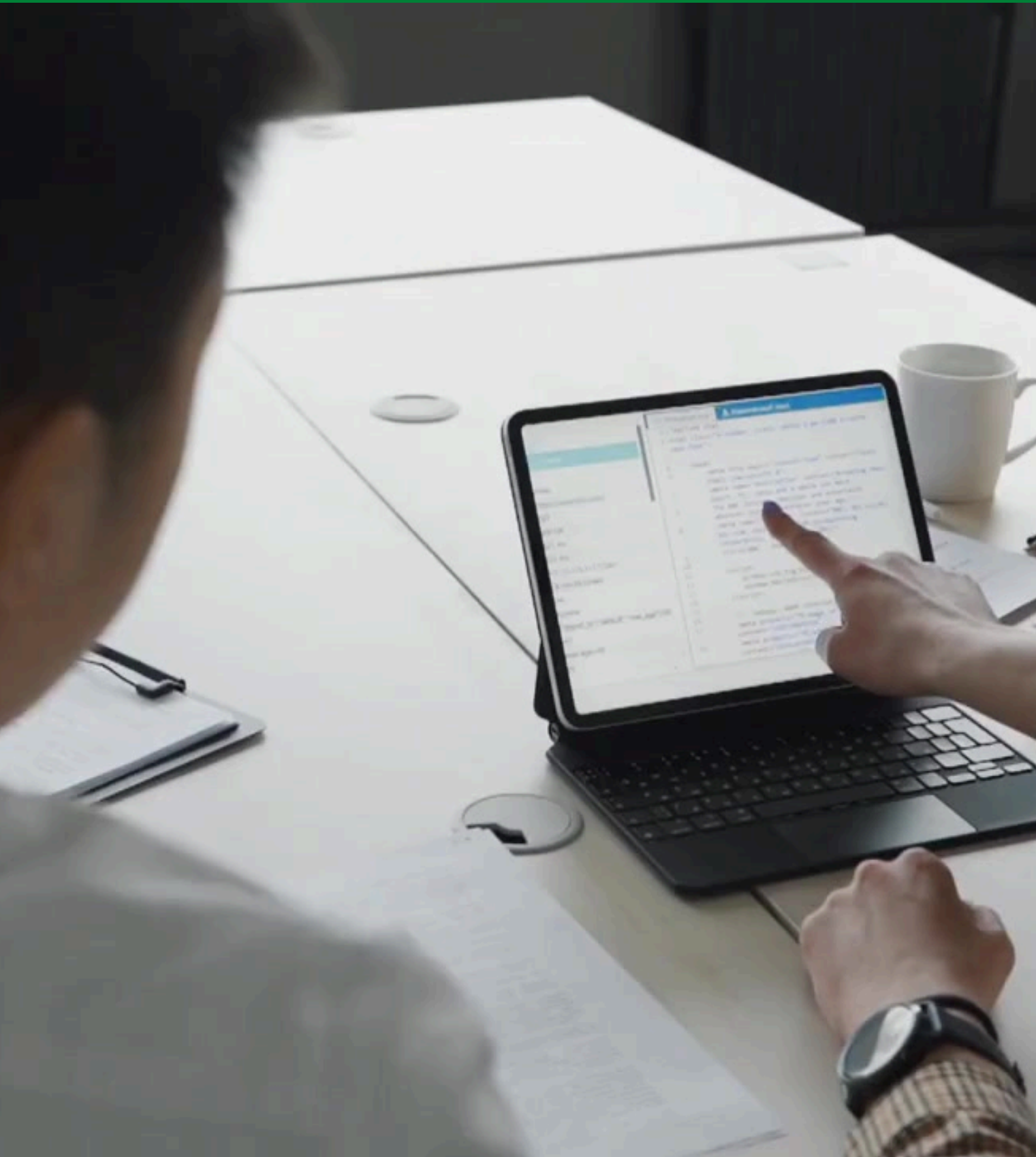


Battery Manufacturer





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Batteries Management Software (only Recycling)

 Bib batteries

 lime^{AI}

End-of-life Battery Marketplace



circunomics

cling

BATTERY MANAGEMENT PLATFORM WITH INTERGRATE DATA ANNALYSIS WITH FOCUS ON LOCAL RECYCLING AND REPAIR

Local recycling platform



BeePlanet
factory



ecostor

Batteries Management
Software (only
Recycling)



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Battery Management
platform with
intergrate data
annalysis with focus
on local recycling and
repair

End-of-life Battery
Marketplace



Local recycling
platform





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Battery Management
platform with
intergrate data
annalysis with focus
on local recycling and
repair



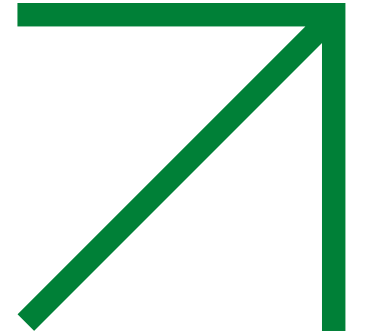
**200 k € saved per year
for a fleet operator**

Expected saving CO₂ impact in
one city:

CO₂ savings from avoided battery
production:

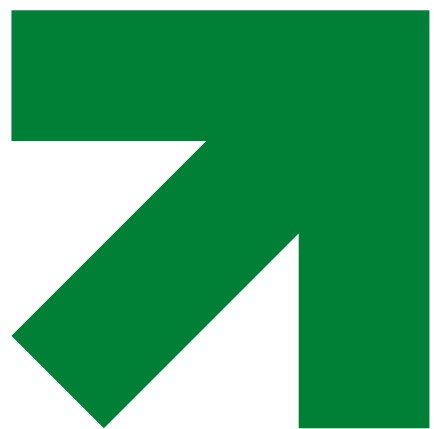
- E-scooters: $6,000 \times 43 \text{ kg CO}_2 = 258,000 \text{ kg CO}_2$
- E-bikes: $16,000 \times 61 \text{ kg CO}_2 = 976,000 \text{ kg CO}_2$
- Total avoided emissions = $1,234,000 \text{ kg CO}_2$

MARKET & MARKET SIZE

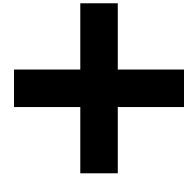


The total addressable market i projected to go from **\$45** to **\$65** billion by 2030, driven by explosive growth: second-life batteries are projected to reach up to **\$28** billion by 2030 with a **44% CAGR**, and the battery recycling market over **\$37.5** billion by 2033 with a solid **11.7% CAGR**.

We're laser-focused on a serviceable segment worth **\$9** to **\$13** billion, covering micromobility battery reuse and recycling in North America and the EU.



OUR ENTRY POINT/ GO-TO-MARKET? THE TOP 10 MICROMOBILITY OPERATORS— LIME, VOI, TIER—MANAGING MILLIONS OF BATTERIES. BY CAPTURING JUST 1 TO 3% OF THAT MARKET IN THE NEXT 3 TO 5 YEARS, WE'RE LOOKING AT AN **ACHIEVABLE REVENUE OPPORTUNITY OF \$90 TO \$390 MILLION.**



We charge micromobility operators a **SaaS subscription** for compliance and analytics, plus **transaction fees** for every battery diagnosed, resold, or recycled.

With just 10 operators and 120,000 batteries by Year 3, we're on track for **\$4 million** in revenue. By Year 5, that grows to **\$25 million**, fueled by rising volumes, regulatory pressure, and our ability to monetize compliance-as-a-service.

AS BATTERY RULES TIGHTEN AND PRICES RISE, SO DOES OUR UPSIDE.



Revenue

Product Roadmap - 18 months



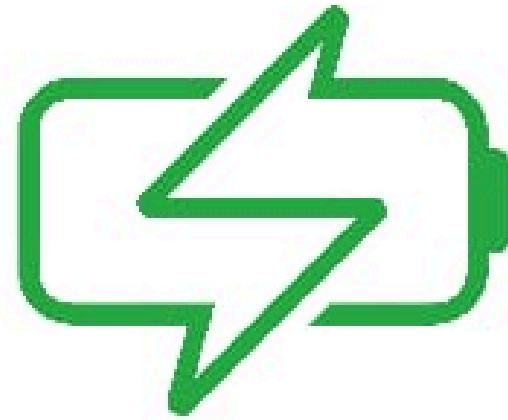


... and we are just getting started!

Join us in powering circular micromobility.

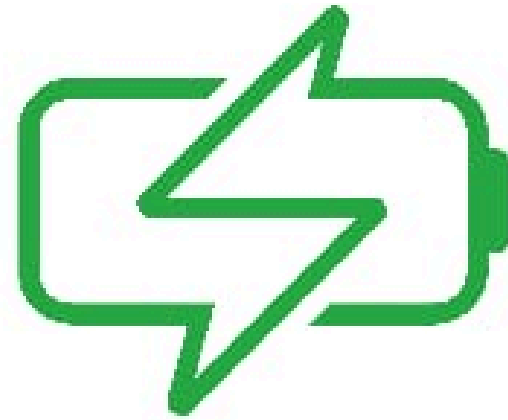
Whether you're a fleet operator, recycler, investor or manufacturer —
YesBat is your partner in turning regulation into opportunity.

Thank you for your attention!



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Say **YES** to the future.



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Stop saying **BUTs**.